#### RUNWAY FOR STREAMING INNOVATIONS

## **COMPANY PRESENTATION**



**Tulix** is a streaming technology company that **supports** innovators, investors, faith based and enterprises by providing guidance and resources targeting internet video strategy, technology and business models, based on decades of technology and business experience and successful **solutions** in internet video streaming.



### **COMPANY OVERVIEW**



**Tulix** was founded over 17 years ago by a **Team of PhD's** with the goal to deliver the world's finest video delivery solutions

**Two missions** were critical to delivering the world's best video delivery solutions

- 1. Mastering the art and technology of live streaming
- 2. Reinventing the traditional Content Delivery Network to create the optimum CDN for live video streaming





### **COMPANY OVERVIEW**



# Fast forward 10 years - Tulix has customers in 60 countries around the world!

- **Tulix** is ready and able to help you build your video streaming business
- **Tulix** has a proven track record of global customer satisfaction
- **Tulix** possesses technology leadership & has a culture of continuous technology & business innovation
- **Tulix** has been able to maintain long-term relationships with its customers due to its constant innovation and **focus on customer service.**

### **COMPANY OVERVIEW**

#### END TO END OTT

Stream content across all connected devices and generate revenue using Tulix's 360degree approach to monetization, which includes subscription, advertising, and payper-view. Customized payment gateway.

#### CLOUD PLAYOUT

Generate unlimited 24/7 linear feeds from content uploaded to the Tulix Cloud. In combination with Point-to-Point Delivery, linear broadcasts can be used for streamed, terrestrial, cable and satellite distribution.

#### Deliver live video feeds to uplink facilities and other ingest points using Tulix's Content Delivery Network, which uses route optimization to ensure video is sent at the highest quality without any downtime.

**POINT TO POINT** 

**DELIVERY & CDN** 

#### STREAMING APPLICATIONS

Distribute every major OTT platform: Roku, Android, Android TV, iOS, Apple TV, Amazon Fire TV and Web.

### **SOLUTIONS FOR BROADCASTERS**

#### DISTRIBUTION HUB

Receive source transmission and distribute it to cable operators and other operators.

#### CLOUD TRANSCODING

Convert live & VOD broadcasts into any format for compatibility with all devices & to ensure compatibility for delivery. CONTENT MANAGEMENT SYSTEM LIVE + VOD

Store and manage your content libraries & archives in the Tulix Cloud for streamed distribution, linear broadcast creation & redundancy.

### **SOLUTIONS FOR BROADCASTERS**

Built from the ground up to support Live Streaming, we have perfected the delivery network to be the fastest, most stable, scalable and versatile at all times!

#### FAST

Our route-optimization system is specifically tuned to find the fastest and highest quality path to the viewer, ensuring rapid loading times in every part of the world.

#### STABLE

Our CDN operates with **direct access to all major internet** backbones from our primary data centers in Atlanta.

Unlike traditional CDNs, who host servers in the data centers of other companies, we have direct control over the entire **CDN infrastructure**, with staff on site to provide **near-instant support**.

#### SCALABLE

Planning a live event with a large number of concurrent viewers? Concerned about the impact future subscriber growth may have on your services? Rest assured that with a **100 Gbps** server architecture & direct connections to the largest internet exchange in the Southeast, our CDN can scale comfortably & quickly.

#### VERSATILE

Tulix's CDN excels at streaming live and VOD content of all formats. Tulix's CDN also supports a powerful suite of cloud services, including content management, Cloud Playout, transcoding, & more

### **TULIX MULTICON - THE STREAMING CON**



**DVR & TIME SHIFT** 

When it comes to live streaming we offer everything you need!

VIDEO INGEST





Tulix gets your content across the **full spectrum of internet-connected devices**, allowing you to generate revenue directly from additional viewers.



**ABR SUPPORT** 

### **STREAMING**

Tulix's Content Management System (CMS) lets operators ingest and upload live and VOD content to their website and all other applications from one central portal



### **CONTENT MANAGEMENT**

Tulix makes monetization and billing easy. We provide **flexible business models** and can enable any **monetization solution** an **operator** wants to employ.

Tulix allows customers to monetize **all** their content **anywhere** and **anytime** on nearly **all streaming platforms**.

Week Number	Week Ending	Total Revenue	Total Active Paid Subs	Total Active Subs	Growth Rate (ActiveSubs)	New Free Content Subs	Total Free Content Subs	New Free Admin Subs	Total Free Admin Subs	New Trial Subs	Total Trial Subs
41	10/11/2020	\$72.74	8	11	·	0	0	3	3	0	0
42	10/18/2020	\$48.86	8	12	9.09%	0	0	1	4	0	0
43	10/25/2020	\$7.99	8	12	0.00%	0	0	0	4	0	0
44	11/01/2020	\$65.88	8	12	0.00%	0	0	0	4	0	0
45	11/08/2020	\$27.90	10	14	16.67%	0	0	0	4	0	0
46	11/15/2020	\$83.77	14	18	28.57%	0	0	0	4	0	0
47	11/22/2020	\$188.62	19	23	27.78%	0	0	0	4	0	0
48	11/29/2020	\$138.81	27	31	34.78%	0	0	0	4	0	0
49	12/06/2020	\$201.82	30	35	12.90%	0	0	1	5	0	0
50	12/13/2020	\$122.73	32	37	5.71%	0	0	0	5	0	0
51	12/20/2020	\$180.75	34	39	5.41%	0	0	0	5	0	0

Tulix's video monetizationsystem integrates seamlesslywith Tulix CMS and letsoperators monetize live and VODcontent by collectingsubscriptions or charging forindividual videos.

### **MONETIZATION & BILLING**



#### Tulix will make sure you get the data points you need to drive your business.

- Access "Real-time Stats"
- View by device their services
- Have multiple graphical views
- Have multiple geographical breakdowns
- Generate reports for revenue, subscriber growth, purchases and other critical data
- View and analyze data usage over time aggregated or granular





### **INTELLIGENT ANALYTICS**

Tulix understands how important content security is for operators and we have been protecting customer content for 10+ years, around the globe.

#### We Support

- Token
  - Authentication
- AES Encryption
- A variety of DRM
- GEOIP







- Tulix creates branded channels on these platforms (and more) so operators can grow their audiences and monetize their content.
- Tulix has deployed countless Roku, Android, iOS, Apple TV, Amazon Fire TV apps and more...

In addition to supporting OTT STBs **Tulix** creates apps for **mobile devices** and offers:

- Custom applications for any platform
- Fully integrated experience
- Streaming first, frills second
- Tight interaction of apps with monetization, security and analytics



### **APPLICATIONS & WEBSITES**

#### WE PROVIDE SOLUTIONS FOR:

- Broadcast & Linear Television
- Faith based and House of Worship
- Video Content providers and aggregators
- Corporate & Enterprise
- Live event streaming
- Custom streaming solutions
- OTT & IPTV Operators

#### OUR SERVICES INCLUDE:

- CDN Services, including Point to Point
- Streaming platform requirements like encoding, transcoding, DVR & VOD
- Content management solutions
- Monetization and Billing engines
- Security and Geo tagging
- Intelligent Analytics
- Applications & web portal development
- and more

### **IN CONCLUSION**

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### **CONTACT US**

# **THANK YOU**

# TULIX